

WHAT RMA'S CLIENTS HAVE TO SAY...

"Because of the regular auditing he does on our safety program, we continue to see a drop in our worker's compensation claim count and severity of injuries. Without reservation, we highly recommend Gary Heppner's services...."

— Sam Bettencourt, President and CEO, Stanislaus Farm Supply, Modesto, CA

"He has brought our safety program into compliance and assists in closing open lingering injury claims."

— Danny O'Day, President and Chairman of the Board, Valley Fresh Foods, Inc., Denair, CA

"Gary Heppner was the greatest contributor to my experience modification going from over 150 to as low as 79 percent. I appreciate and recommend Gary because I have witnessed first-hand how his program immensely contributed to our family business and bottom line...."

— A.J. Dejager, Vista Verde Dairy, Chowchilla, CA



RISK  
MANAGEMENT  
AUDITS L.L.C.

**Gary G. Heppner**  
OSHA Compliance Consultant

**"Our company has followed all the advice given by outside sources on how to have a successful safety program, but claims continue at the same frequency. What is wrong?"**

Hang with me, because what I'm about to share is very discouraging. Then, we'll quickly go to the good news.

You can be presented a trophy for the best safety program loss control, OSHA consultative, or any other sources and still have claim frequency.

Your safety program is only the needed tool to get the job done. It's like having the best skill saw money can buy, but if no one knows how to operate it, it just looks good sitting on the bench.

Here is the first indicator. If your experience modification goes up and down over the years, then something isn't working.

For example, it jump up 20 points, then it goes down 15 points, then it is back up again.

Second indicator. Don't buy into the idea that you have to expect some injuries.

Our goal is no injuries, and it is obtainable. I go into this in detail in my program.

Here's the good news. For an investment, yes, an investment of \$195.00, I will give you all the tools and know-how to have a very successful program. I have a 96% success rate.

Success means, your experience modification should stay in the 70-80 percent range, and not go up and down like a yo-yo.

The purchase of the program includes a mock OSHA-audit conducted by RMA. This will allow you to see where your current program is failing and identify problems that you may not have seen.

RMA also offers additional services, including leading an on-site kick-off of the safety program, auditing property and casualty exposures, and providing many safety training topics in Spanish.

Stop paying thousands of extra dollars in penalty premiums and put this program to work at reducing your costs.

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