

WHAT RMA'S CLIENTS HAVE TO SAY...

"Because of the regular auditing he does on our safety program, we continue to see a drop in our worker's compensation claim count and severity of injuries. Without reservation, we highly recommend Gary Heppner's services...."

— Sam Bettencourt, President and CEO, Stanislaus Farm Supply, Modesto, CA

"He has brought our safety program into compliance and assists in closing open lingering injury claims."

— Danny O'Day, President and Chairman of the Board, Valley Fresh Foods, Inc., Denair, CA

"Gary Heppner was the greatest contributor to my experience modification going from over 150 to as low as 79 percent. I appreciate and recommend Gary because I have witnessed first-hand how his program immensely contributed to our family business and bottom line...."

— A.J. Dejager, Vista Verde Dairy, Chowchilla, CA



What is the most common thinking that costs money?

"We have to expect some minor injuries, given the type of work we do," is the mindset of many in business.

Okay, how many will you allow to fall in this category? One, maybe two first aid calls? How about the back strain that just occurred? You as a supervisor checked it out and "you deal with water on the floors all the time, so a slip/fall is bound to occur now and then." The result is you let these incidents past.

If you are guilty of this, you have just walked past the red flags and you have invited the possibility that the next injury may be a very costly one. If this is your response, then you are not on the offense. You are reacting after the injury occurs.

So, why is this so costly?

✓ If you allow these small incidents to continue, giving them a pass, your workers compensation carrier will be making a call to see what is going on. They know that frequency is the forerunner to severity.

✓ Frequency of claims has more impact on your experience modification than a more serious injury may have.

✓ If you're in a dividend-bearing group, they will become concerned, as you are affecting other members to get a good dividend return. You may be asked to leave.

So, what is missing? Your safety program is not "getting into their heads," period. I have a 96% success rate on how to get into their heads.

For an investment of \$195.00, I will give you all the tools to implement a successful program.

The purchase of the program includes a mock OSHA-audit conducted by RMA, allowing you to see where your current program is failing.

RMA also offers additional services, including leading an on-site kick-off of the safety program, auditing property and casualty exposures, and providing many safety training topics in Spanish.

Stop paying thousands of extra dollars in penalty premiums and put this program to work at reducing your costs.

Contact:

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