

WHAT RMA'S CLIENTS HAVE TO SAY...

"Because of the regular auditing he does on our safety program, we continue to see a drop in our worker's compensation claim count and severity of injuries. Without reservation, we highly recommend Gary Heppner's services...."

— Sam Bettencourt, President and CEO, Stanislaus Farm Supply, Modesto, CA

"He has brought our safety program into compliance and assists in closing open lingering injury claims."

— Danny O'Day, President and Chairman of the Board, Valley Fresh Foods, Inc., Denair, CA

"Gary Heppner was the greatest contributor to my experience modification going from over 150 to as low as 79 percent. I appreciate and recommend Gary because I have witnessed first-hand how his program immensely contributed to our family business and bottom line...."

— A.J. Dejager, Vista Verde Dairy, Chowchilla, CA



RISK MANAGEMENT AUDITS L.L.C.

Gary G. Heppner
OSHA Compliance Consultant

I want to be very careful to say that I believe loss control is very important. For the most part, most representatives from the carrier are informed and provide very important information. Their advice should be carefully considered in all cases.

What does loss control bring to the policyholder?

Loss control should bring you the reported injuries, the department where injuries or illnesses are occurring, who is having the incidents and details of how the injury or illness occurred.

They should be able to offer suggestions on how to reduce frequency and severity. They may offer to attend your safety training meetings, bringing whatever bilingual topics you may need. This is minimal information that should be offered to you, the policyholder.

Please be careful.

Loss control will bring generic topics. They can't go beyond this for the most part. Some topics may be acceptable, such as back safety, but most must be tailored to the specific needs of each department. For example, you may have employees in the warehouse that are exposed to awkward lifting of heavy objects. This may require someone illustrating the proper way to lift or

even producing a video to show the technique.

Why this is so important?

In the event of a serious injury and the possibility of litigation, your specific training will add tremendously to your defense.

Employers want to get the blessing of loss control, some call in OSHA Consultative for their input. But their approval doesn't mean anything if you're not getting into their heads and changing to a safety culture.

Loss control cannot do everything.

They can bring the necessary information to your doorstep, but you must make it happen internally.

That is where my program begins. My program takes loss control information and, through a group effort, gets into the employees' heads setting in motion a safety culture in your company.

For an investment of \$195.00, I will give you all the tools to implement a successful program.

Contact:

Gary Heppner
Risk Management Audits L.L.C.
(209) 761-2089
gary@riskmanagementaudits.com
www.riskmanagementaudits.com